

Event Year	Event Name	Agreement Date	Event Dates	Projected Room Nights	Amount per room	Incentive Amount
2025	The Wildlife Society Western Section, 72nd Annual Meeting	January 23, 2024	February 3-6, 2025	427	flat incentive	\$5,000
2025	California Bus Association Fall 2025	June 7, 2024	October 24-29, 2025	496	29.88	\$14,820.48
2025	Outdoor Writers Association of California	February 6, 2025	June 1-5, 2025	57	flat incentive	\$5,000.00
2025	Civil Air Patrol	March 13, 2025	October 9-12, 2025	260		\$7,768.80
2026	WD Men's Conference	March 19, 2025	March 12-14, 2026	230	25.51	\$5,867.30
2026	Church of God of Prophecy - Youth		April 17-19, 2026	250	25.51	\$6,377.50
2026	Young Ladies' Grand Institute	October 30, 2024	Jul-26	555	29.88	\$16,583.40
2027	WD Men's Conference	March 19, 2025	March	230	25.51/2 = \$12.75	\$2,932.50
				2505		\$64,349.98

PENDING						
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2026	Special Equipo Vision	In propsal	February 5-8, 2026	477	29.88	14,252.76
2028	PHI Beta PSI Sorority	In propsal	Jul-28	270	29.88	\$8,067.60
				747		\$22,320.36

Year	Committed	Pending	Total
2025	\$32,589.28	\$0.00	\$32,589.28

2026	\$28,828.20	\$14,252.76	\$43,080.96
2027	\$2,932.50		\$2,932.50
2028		\$8,067.60	\$8,067.60
	\$64,349.98	\$22,320.36	\$86,670.34

Lost

2027	Delta Kappa Gama	Annual Meeting	not enough rooms downtown		293	29.88
2026	ACYPAA		Central Valley Not Awarded	February 5-8, 2026	500	29.88
2027	Young Ladies' Grand Institute		Did not sign for 2 years - rotating group	Jul-27	555	29.88/2 =14.94
2026	Chruch of God of Prophecy - Women's Conference		Not ready to move into convention center	400	29.88	\$12,000.00
2027	Chruch of God of Prophecy - Women's Conference		Not ready to move into convention center	400	29.88/2 =14.94	\$6,000.00
2026	California Emergency Services Association	In propsal		660	29.88	19,720.80
2026	California Teachers Association	In propsal	No Airport	300	29.88	8,964.00

