

Event Year	Event Name	Event Dates	Projected Room Nights	ADR	RNx ADR	HVS Attendee Value: \$347.14	Amount per room	Incentive Amount	ROI	Payment to
2025	The Wildlife Society Western Section, 72nd Annual Meeting	February 3-6, 2025	427	\$169	\$72,163	\$259,296	flat incentive	\$5,000		VCC
2025	California Bus Association Fall 2025	October 24-29, 2025	496	\$170	\$84,320	\$301,320	29.88	\$14,820.48		VCC
2025	Outdoor Writers Association of California	June 1-5, 2025	57				flat incentive	\$5,000.00		Wyndham - F&B
2025	Civil Air Patrol	October 9-12, 2025	260					\$7,768.80		Wyndham - F&B
2026	Signature Equipo Vision	February 5-8, 2026	477	\$180	\$85,860	\$289,658	29.88	14,252.76		VCC
2026	Rhino Corp -	February 26-March 1, 2026	210					1,000.00		VCC
2026	WD Men's Conference	March 12-14, 2026	230	\$160	\$36,800	\$139,668	25.51	\$5,867.30		VCC
2026	Church of God of Prophecy - Youth	April 17-19, 2026	250	\$167	\$41,750	\$151,813	25.51	\$6,377.50		VCC
2026	Young Ladies' Grand	Jul-26	555				29.88	\$16,583.40		Wyndham - F&B
2026	Rhino Corp -	June 11-14, 2026	210					1,000.00		VCC
2026	Rhino Corp -	October 22-25, 2026	210					1,000.00		VCC
2027	WD Men's Conference	March	230	\$160	\$36,800	\$139,668	25.51/2 = \$12.75	\$2,932.50		VCC

3612

\$1,281,423

\$81,602.74

Avg. \$22.59

PENDING									\$49,250.54
2027	Church of God of Prophecy - Women's Retreat	February 12-14, 2027	400				29.88	11,952.00	
			400						

2027	Young Ladies' Grand Institute	Did not sign for 2 years - rotating group	Jul-27				555	29.88/2 =14.94	
2026	Chruch of God of Prophecy - Women's Conference	Not ready to move into convention center	400				29.88	\$12,000.00	
2027	Chruch of God of Prophecy - Women's Conference	Not ready to move into convention center	400				29.88/2 =14.94	\$6,000.00	
2026	California Emergency Services Association		660	29.88				19,720.80	
2026	California Teachers Association	No Airport	300				29.88	8,964.00	
2028	PHI Beta PSI Sorority	Jul-28	270				29.88	\$8,067.60	

