Visalia Tourism & Marketing District

Profit and Loss by Class

January - May, 2025

| | ADMIN | CITY FEE | DESTINATION DEVELOPMENT | MARKETING | NOT SPECIFIED | TOTAL |
|--|---------------|------------|-------------------------|----------------|---------------|----------------|
| Income | | | | | | |
| 4050 CVB Tourism Contribution | 0.00 | | | | | \$0.00 |
| 4100 VTMD Assessments | 35,299.68 | 3,215.17 | 28,881.56 | 254,120.17 | | \$321,516.58 |
| Total Income | \$35,299.68 | \$3,215.17 | \$28,881.56 | \$254,120.17 | \$0.00 | \$321,516.58 |
| GROSS PROFIT | \$35,299.68 | \$3,215.17 | \$28,881.56 | \$254,120.17 | \$0.00 | \$321,516.58 |
| Expenses | | | | | | |
| 5000 City Assessment Collection Fee | | 3,215.17 | | | | \$3,215.17 |
| 6000 Admin & Operations | | | | | | \$0.00 |
| 6001 CBV Admin & Operations | 47,299.98 | | | | | \$47,299.98 |
| 6002 TMD Office Expenses | 396.00 | | | | | \$396.00 |
| 6003 Insurance Expense | 830.00 | | | | | \$830.00 |
| 6004 Professional Fees | | | | | | \$0.00 |
| 6730 Accounting | 1,031.20 | | | | | \$1,031.20 |
| Total 6004 Professional Fees | 1,031.20 | | | | | \$1,031.20 |
| Total 6000 Admin & Operations | 49,557.18 | | | | | \$49,557.18 |
| 7000 Marketing | | | | | | \$0.00 |
| 7001 CVB Tourism Marketing | | | | 344,000.04 | | \$344,000.04 |
| 7003 Special Promotions | | | | 84,691.77 | | \$84,691.77 |
| 7010 Live Visalia | | | | 110,283.63 | | \$110,283.63 |
| Total 7003 Special Promotions | | | | 194,975.40 | | \$194,975.40 |
| Total 7000 Marketing | | | | 538,975.44 | | \$538,975.44 |
| 8000 Destination Development | | | | | | \$0.00 |
| 8001 CVB Destination Development | | | 38,700.00 | | | \$38,700.00 |
| 8002 Special Projects- Destination Development | | | 19,418.40 | | | \$19,418.40 |
| Total 8000 Destination Development | | | 58,118.40 | | | \$58,118.40 |
| Unapplied Cash Bill Payment Expenditure | | | | | 0.00 | \$0.00 |
| Total Expenses | \$49,557.18 | \$3,215.17 | \$58,118.40 | \$538,975.44 | \$0.00 | \$649,866.19 |
| NET OPERATING INCOME | \$ -14,257.50 | \$0.00 | \$ -29,236.84 | \$ -284,855.27 | \$0.00 | \$ -328,349.61 |
| NET INCOME | \$ -14,257.50 | \$0.00 | \$ -29,236.84 | \$ -284,855.27 | \$0.00 | \$ -328,349.61 |