

Visalia Tourism Market Indicators

September 2023

Visalia hotels in September pulled 29K room nights, an increase of 6.9% YOY. In combination with level supply, occupancy of 71.1% increased 6.9%. Gains in occupancy were stronger for weekdays (+8%) than for weekends (+3.5%) vs. last year.

Visalia led demand gains among the comp set vs. last year for September, compared to lower increases for Fresno (+1.2%) and Yosemite (+1.4%), and a decline registered in Ontario 0.7%.

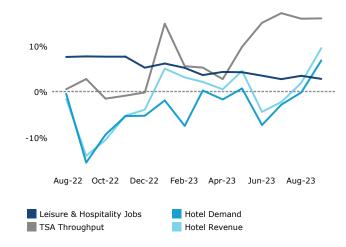
Hotel TOT for the month of August (\$380.1K) was 0.7% below TOT recorded one year ago (\$382.8K). AirBnB TOT also declined, down 10.9% from August 2022, reporting \$41K for August this year.

US September employment gains registered at +336K, with nearly 30% of the jobs added attributable to leisure and hospitality. This was the second greatest monthly increase in employment for the year, behind only January. The unemployment rate remained stable at 3.8%.

Travel prices in the US, as represented by the US Travel Price Index (TPI) increased 4.4% in September relative to one year ago, a greater increase than overall prices (as represented by CPI) which grew 3.7% YOY. TPI increases were softened by declines in the pricing of Airline Fares (-13.4% YOY).

Performance Benchmark

% change relative to same month in previous year



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71.1%

Hotel Occupancy

▲ 6.9% YOY, ▼ -6.0% vs. 2019



115.7K

Airport Throughput

▲ 16.0% YOY, ▲ 38.5% vs. 2019



\$3.9M

Hotel Revenue ▲ 9.5% YOY, ▲ 25.3% vs. 2019



14.3K

Leisure and Hospitality Jobs ▲ 2.9% YOY ▲ 16.3% vs. 2019

Data Sources: STR, TSA, Bureau of Labor Statistics

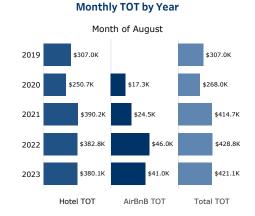


Lodging Performance September 2023

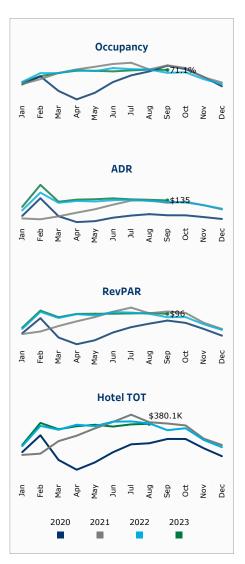
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=	Occupancy	ADR	RevPAR	Supply	Demand	Revenue	Hotel TOT (Aug)
	71.1%	\$135	\$96	40.7K	29.0K	\$3.9M	\$380.1K
	YOY	YOY	YOY	YOY	YOY	YOY	YOY
	▲ 6.9%	▲ 2.5%	▲ 9.5%	▲ 0.0%	▲ 6.9%	▲ 9.5%	▼ -0.7%

Monthly Hotel Performance 63% \$72 Fresno, CA 66% Ontario, CA \$119 71% \$135 Visalia, CA \$129 68% \$191 Yosemite RevPAR Occupancy









Data Source: STR



Benchmarking: Airport Throughput and Regional Employment

September 2023

Source: TSA

FAT TSA Throughput

September 2023 Calendar Year-to-Date 115.7K 951.7K YOY vs. 2019 YOY vs. 2019 ▲ 16.0% ▲ 38.5% ▲ 11.8% ▲ 25.3%

TSA Throughput Comp Set

% Change YOY

	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23
Fresno - FAT	3%	10%	15%	17%	16%	16%
Los Angeles - LAX	13%	15%	16%	17%	15%	11%
San Francisco - SFO	20%	21%	20%	21%	20%	15%
CA	12%	12%	13%	13%	11%	7%
USA	10%	9%	13%	13%	11%	10%

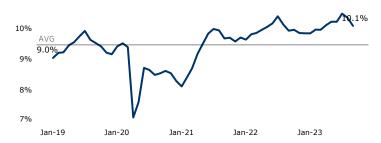
Visalia-Porterville, CA Leisure and Hospitality Jobs

September 2023

Leisure and	Hospitality	Total Nonfarm 141.9K		
14.	3K			
YOY	vs. 2019	YOY	vs. 2019	
▲ 2.9%	▲ 16.3%	▲ 1.3%	▲ 9.8%	

Leisure and Hospitality

As a % of Total Nonfarm



Source: Bureau of Labor Statistics; Employment is represented for Visalia-Porterville, CA

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Park Visitation

September 2023

Recreation Visits 285.2K

YOY vs. 2019 **▲** 8.2% ▼ -27.7%

NonRecreation Visits 5.4K

▼ -9.4%

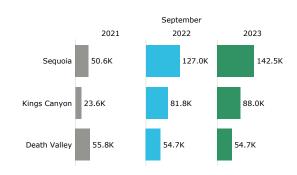
YOY vs. 2019

Monthly Visitation by Category (All Area Parks)

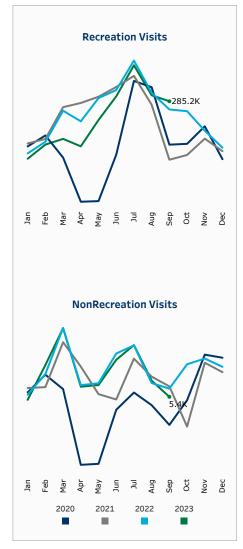
		YOY	vs. 2019	
Recreation Visits	285.2K	▲ 8.2%	▼ -27.7%	
Concessioner Lodging	12.6K		▼ -29.8%	
Tent Campers	18.6K	▼ -35.0%	▼ -44.1%	
RV Campers	15.4K	▼ -19.3%	▼ -37.4%	
NonRecreation Visits	5.4K	▼ -9.4%	▼ -46.8%	$\wedge \wedge \sim$

Monthly Recreational Park Visits

▼ -46.8%



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Data Sources: National Park Service