

Hotel

Month	11-12	12-13	13-14	14-15	15-16	16-17	17-18	18-19	19-20	20-21	21-22	22-23	% CHANGE 22 to 23
July	186,807.67	191,635.90	201,701.25	228,403.59	251,343.67	270,582.28	313,153.56	313,105.01	316,403.39	258,022.65	462,769.42	445,178.40	-3.80%
August	195,708.79	200,130.23	215,807.01	226,070.90	237,549.88	254,380.67	289,033.54	300,771.55	307,017.32	268,048.28	414,676.65	428,768.43	3.40%
September	170,962.32	175,860.07	180,132.03	190,099.77	197,624.14	228,647.59	270,285.43	270,431.67	294,062.56	290,229.11	406,699.39	379,411.46	-6.71%
October	161,876.79	188,363.19	192,366.05	222,582.39	224,607.39	242,807.62	263,729.67	269,802.57	310,212.33	291,029.26	396,524.89	387,350.93	-2.31%
November	132,980.19	148,328.73	159,526.87	174,429.03	168,847.52	188,073.29	204,320.88	206,670.06	223,461.43	230,337.25	307,625.59	302,464.83	-1.70%
December	111,923.11	126,368.22	163,484.70	156,943.98	146,063.16	152,664.36	168,765.24	170,212.27	202,647.26	176,276.59	259,762.84	260,301.31	0.21%
January	123,083.35	138,664.08	147,524.09	165,673.75	149,164.46	158,497.44	177,674.18	173,462.99	203,602.13	186,806.50	262,643.96	278,586.41	6.07%
February	212,553.90	212,742.30	241,251.10	264,476.46	261,935.98	254,555.01	299,004.72	280,056.86	317,285.08	196,163.05	395,148.02	424,826.86	7.51%
March	157,368.25	171,343.50	179,637.31	200,349.00	209,997.04	222,082.53	241,750.02	239,280.83	141,775.38	288,631.48	381,370.54		-100.00%
April	176,427.66	200,432.61	196,833.79	219,206.79	231,013.26	248,011.05	273,570.33	259,375.09	74,994.40	324,696.30	412,147.11		-100.00%
May	173,352.84	188,307.98	212,725.44	231,960.86	219,439.47	256,459.53	314,165.49	293,576.26	123,586.48	379,215.70	414,837.85		-100.00%
June	192,100.32	210,842.48	226,051.56	241,955.51	247,299.46	279,797.89	278,685.84	305,403.98	191,194.86	417,759.77	444,007.78		-100.00%
Totals	\$ 1,995,145.19	\$ 2,153,019.29	\$ 2,317,041.20	\$ 2,522,152.03	\$ 2,544,885.43	\$ 2,756,559.26	\$ 3,094,138.90	\$ 3,082,149.14	\$ 2,706,242.62	\$ 3,307,215.94	\$ 4,558,214.04	\$ 2,604,423.80	22.21%

AirBnB - Estimated

Month	11-12	12-13	13-14	14-15	15-16	16-17	17-18	18-19	19-20	20-21	21-22	22-23	% CHANGE 22 to 23
July										14,400.00	22,600.00	49,600.00	119.47%
August										17,300.00	24,500.00	46,000.00	87.76%
September										11,004.06	25,000.00	42,000.00	68.00%
October									9,913.31	12,000.00	27,600.00	37,000.00	34.06%
November									9,293.26	12,952.00	26,500.00	30,000.00	13.21%
December									9,204.44	11,400.00	20,700.00	35,700.00	72.46%
January									11,724.47	13,383.00	30,900.00	39,100.00	26.54%
February									13,587.41	14,490.00	29,000.00	39,200.00	35.17%
March									2,039.06	23,700.00	40,880.00		-100.00%
April										23,700.00	38,500.00		-100.00%
May										29,766.83	44,000.00		-100.00%
June										25,327.27	50,000.00		-100.00%
Totals	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 55,761.95	\$ 209,423.16	\$ 380,180.00	\$ 318,600.00	-16.20%

Per Nick Mascia: The main reason that AirBnB is an estimate is that the number provided is not accurate itself. The TOT is only from Airbnb but we have other forms of short term rentals that do not report or submit... So the number is not official or accurate in the first place.